

ASHOKA EDUCATION FOUNDATION'S
ASHOKA BUSINESS SCHOOL

**5.1.3 Students Benefitted by Guidance for Competitive Examinations
and Career Counseling
AQAR 2023 - 24**

Ashoka Business School, Nashik | AQAR 2023-24 | Additional Information


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Internal Quality Assurance Cell
Ashoka Business School, Nashik


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Ashoka Business School
Nashik

5.1.3 Average percentage of students benefitted by guidance for competitive examinations and career counselling offered by the institution during the last five years		
Year	Name of the Activity conducted by the HEI to offer guidance for career counselling offered by the institution during the last five years	
	Details of Career Counselling	Number of students participated
2023 - 24	Dare to Dream , Dare to Build The Entrepreneurial Frontier	96
	Developing an entrepreneurial character	90
	CFO Conclave	130
	Fintech Course session	8


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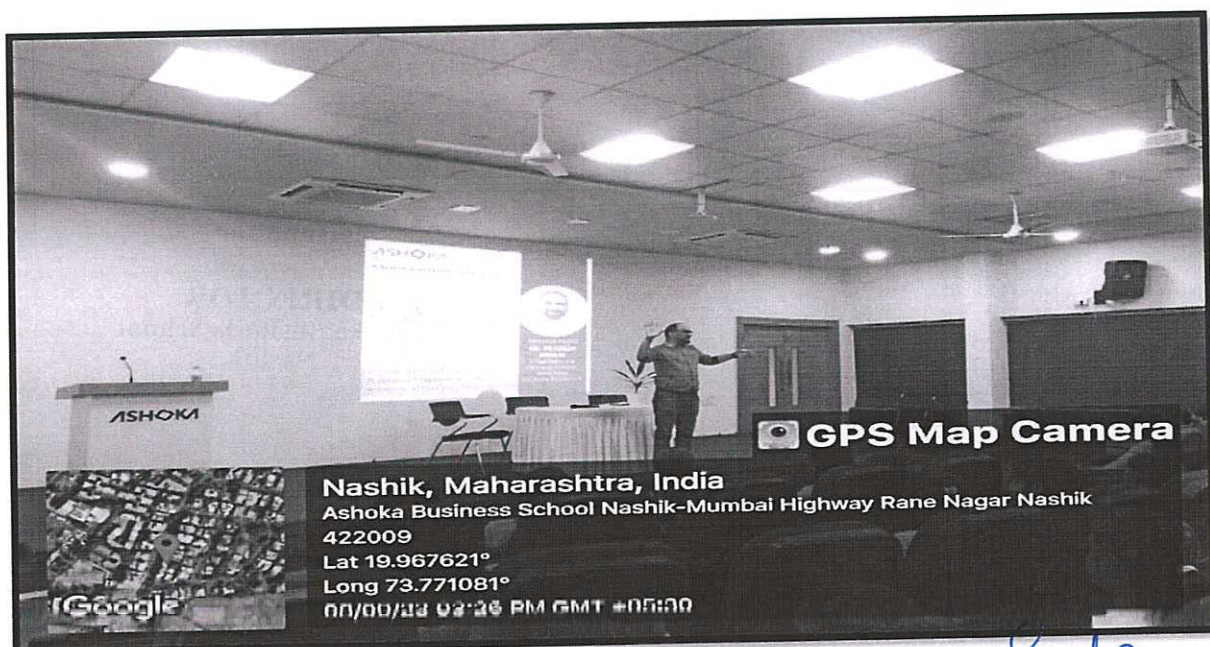
Dare to Dream , Dare to Build The Entrepreneurial Frontier

Introduction

On the 8th of September 2023, the Ashoka Innovation and Startup Cell hosted an inspiring session titled "**Dare to Dream, Dare to Build: The Entrepreneurial Frontier**" at the ABS Seminar Hall. The session, led by Mr. Pradeep Mokal, Director of Nishi Ads, was organized under the guidance of Dr. Hemant Wanjare. Designed to inspire and guide students, this event encouraged participants to dream big, embrace challenges, and consider entrepreneurship as a rewarding career path. Through motivational insights and practical guidelines, the session equipped students with the mindset and tools necessary to embark on their entrepreneurial journey.

Objectives

1. To inspire students to consider entrepreneurship as a viable and fulfilling career option.
2. To provide practical insights and guidelines for starting and managing a successful business venture.
3. To emphasize the importance of creativity, resilience, and innovation in achieving entrepreneurial success.
4. To encourage students to think beyond conventional career paths and take calculated risks in pursuit of their dreams.
5. To cultivate a proactive and entrepreneurial mindset among participants.



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Learning Outcomes

1. Participants gained motivation and confidence to pursue entrepreneurship as a career choice.
2. Students learned practical strategies and guidelines for starting and sustaining a business.
3. Attendees developed a deeper understanding of the challenges and rewards associated with entrepreneurship.
4. Participants were encouraged to think creatively and innovate to solve real-world problems.
5. The session empowered students to adopt a resilient and proactive approach to achieving their career and life goals.



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Developing an Entrepreneurial character

Introduction

On the 12th of October 2023, the ABS Seminar Hall hosted a session titled "**Developing an Entrepreneurial Character,**" led by Dr. Hemant Wanjare and featuring Ms. Kalyani Shinde, Founder and CEO of Godam Innovations. Ms. Shinde shared her inspiring entrepreneurial journey and provided invaluable insights into the traits and mindset required to thrive in the entrepreneurial world. Through real-world examples and an engaging Q&A session, attendees gained a deeper understanding of what it takes to cultivate an entrepreneurial character. The session underscored the importance of continuous learning and professional growth in shaping successful entrepreneurs.

Objectives

1. To explore the core qualities and traits that define an entrepreneurial character.
2. To inspire students through the real-world experiences and entrepreneurial journey.
3. To provide practical insights into overcoming challenges and achieving success in entrepreneurship.
4. To emphasize the significance of continuous learning and adaptability in personal and professional growth.

Learning Outcomes

1. Participants gained an understanding of the essential qualities that define an entrepreneurial mindset.
2. Students were inspired by the journey and experiences of Ms. Kalyani Shinde, motivating them to consider entrepreneurship as a career.
3. Attendees learned practical approaches to navigate challenges and leverage opportunities in the entrepreneurial journey.
4. The interactive Q&A session enabled participants to connect directly with the speaker, gaining personalized insights.
5. The session reinforced the importance of continuous learning and adaptability as key drivers of entrepreneurial and professional success.

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Expert Session on
**Developing an
Entrepreneurial Character**

Organised by
**Ashoka Innovation and
Start-up cell (AISC)**

🕒 Time : 3 pm to 4 pm

📅 Date : 12th October, 2023

📍 Venue : Ashoka Business School, Nsk



Resource Person
**Ms. Kalyani
Shinde**

Founder & CEO
of Godaam
innovations



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M. M. Mithal
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CFO Conclave

Introduction

On the 25th of November 2023, Ashoka Business School hosted the "CFO Conclave 2.0" at the ABS Seminar Hall, themed "**Revolutionizing Finance - The Transformative Power of AI in the Finance Sector.**" The event, moderated by Dr. Pooja Gholap, featured an expert panel comprising renowned industry leaders:

- **Mr. Devang Raja** – Founder, Venture Wolf
- **Mr. Nikhielkumar Bakliwal** – Vice President, Galactico Corporate Services Ltd
- **Mr. Santosh Watpade** – CFO, Sahyadri Farms Ltd
- **Mr. Pravas Kumar Sahoo** – Vice President, Decimal Point Analytics

The session began with opening remarks from the Director, **Dr. Sarita Dhawale**, who highlighted the transformative potential of AI across various sectors. **Dr. Narendra Telrandhe** expressed his enthusiasm about the relevance of AI in finance and its importance for student learning. The panelists shared their expert insights, showcasing how AI is reshaping the financial landscape—from company valuation and investment strategies to operational efficiency in the agro-industry and the interplay between automation and human expertise.

Objectives

1. To bridge the gap between industry and academia by fostering meaningful dialogue on the integration of AI in the finance sector.
2. To provide students with insights into how AI is revolutionizing traditional financial practices.
3. To explore real-world applications of AI in areas such as company valuation, investment decision-making, and operational efficiency.
4. To emphasize the need for continuous skill development and adaptability to recent trends in finance.
5. To inspire students to leverage AI as a tool for innovation and strategic decision-making in their future careers.

Learning Outcomes

1. Participants gained a comprehensive understanding of the transformative role AI plays in the finance sector.
2. Students learned how AI enhances valuation, investment strategies, and operational efficiency in diverse industries such as agriculture and corporate services.
3. Attendees acquired knowledge about the synergy between AI automation and human expertise in interpreting financial data.
4. The event reinforced the importance of staying updated on recent trends and technological advancements in finance.
5. Participants were motivated to embrace AI-driven tools and strategies to become future-ready financial professionals.

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 Affiliated to Savitribai Phule Pune University, Pune

Organizes
Chief Financial Officers (CFO) Conclave
 On
**"Revolutionizing Finance:
 The Transformative Power of AI in the
 Financial Sector"**
 25th November 2023 @ 1:30 PM

Distinguished Panelists & Speakers



Mr. DEVANG RAJA
 Founder,
 Venture Wolf.



Mr. NIKHILKUMAR BAKLIWAL
 Vice President,
 Galactico Corporate
 Services Ltd

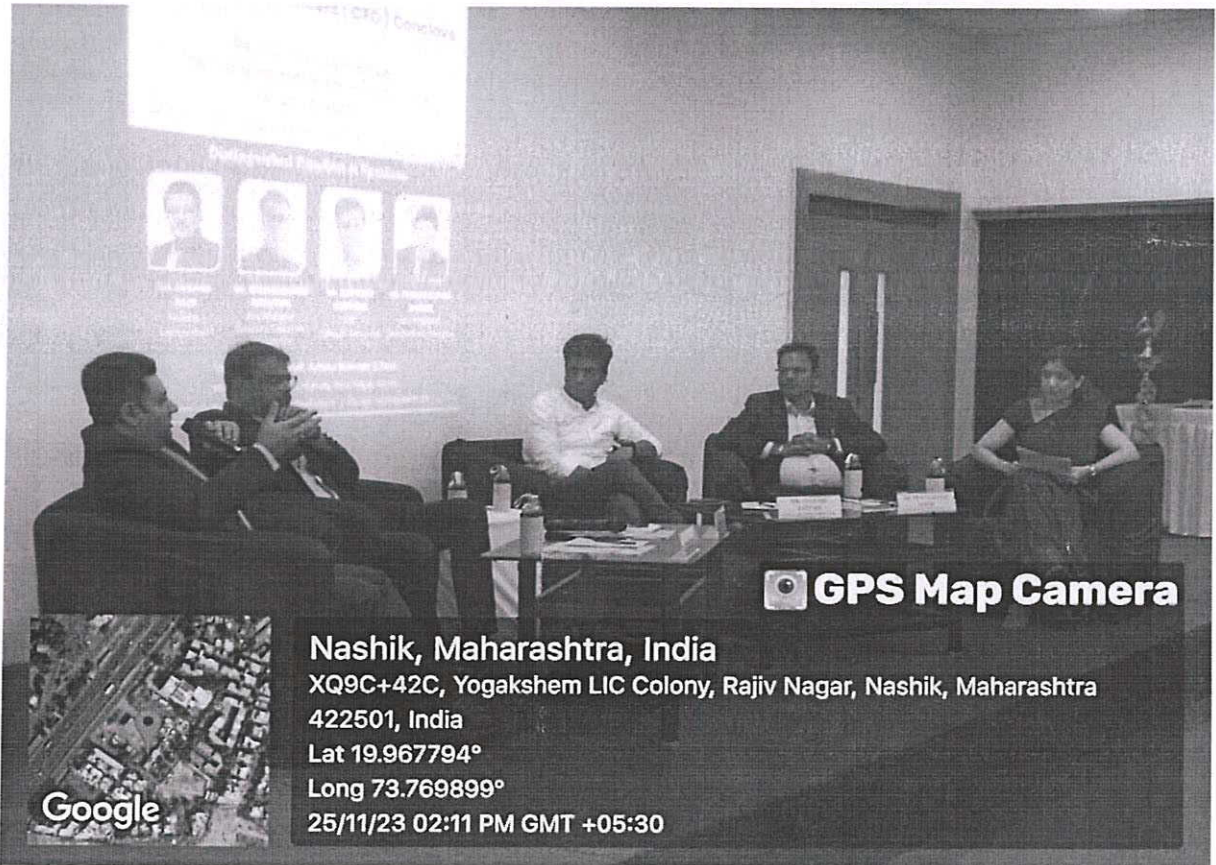


Mr. SANTOSH WATPADE
 CFO,
 Sahyadri Farms Ltd



Mr. PRAVAS KUMAR SAHOO
 Vice President,
 Decimal Point Analytics

Venue - Seminar Hall, Ashoka Business School,
 Mumbai-Agra National Highway, Rane Nagar, Nashik,
www.ashokabschool.org | abs@aef.edu.in | Ph. No. 0253 6649500/24



GPS Map Camera

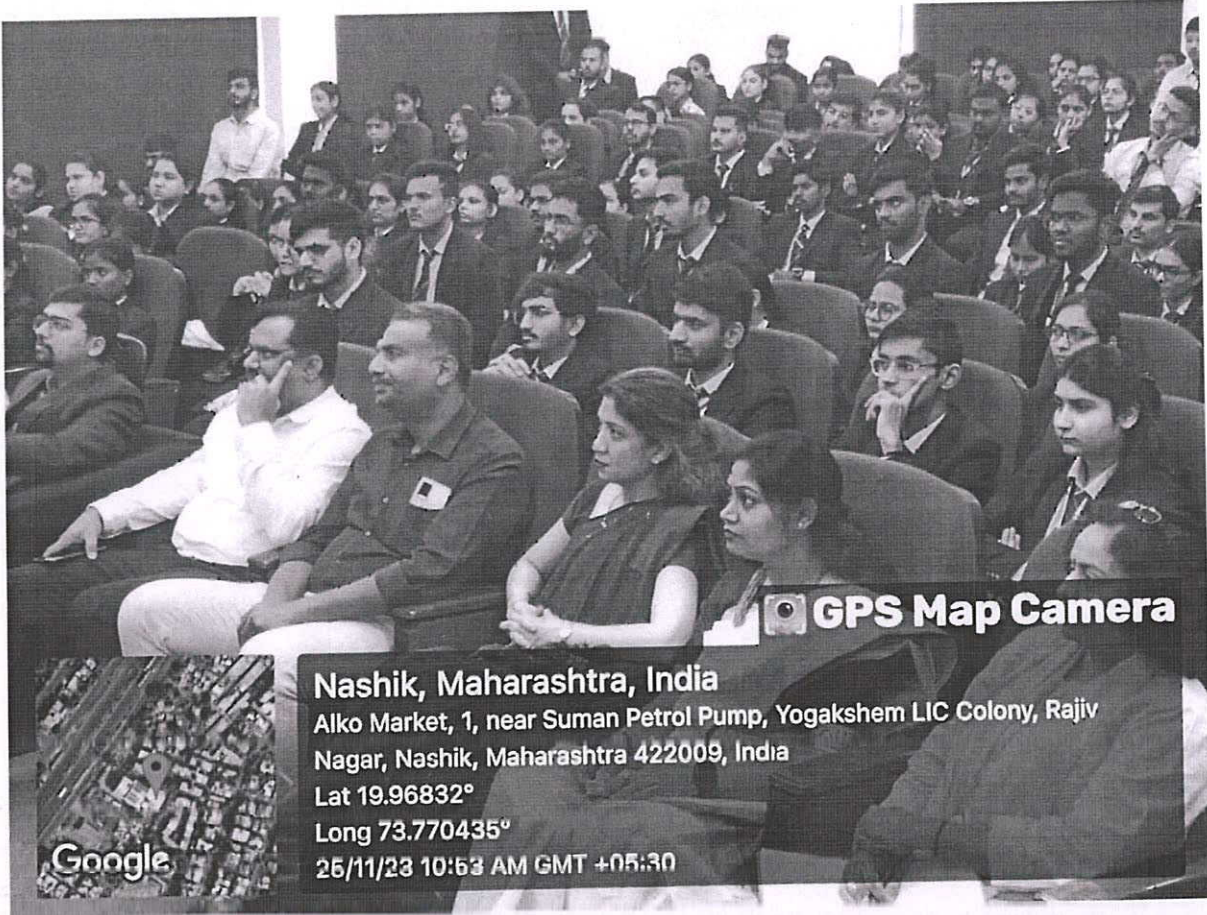


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Fintech Course session

Introduction

On the 2nd of February 2024, ABS hosted an insightful session on Fintech, conducted by industry experts from Winjit Technologies. This session aimed to provide participants with a comprehensive understanding of the rapidly evolving Fintech landscape, equipping them with the knowledge and skills needed to excel in this transformative field. By bridging the gap between technology and financial services, the session highlighted the critical role Fintech plays in reshaping traditional business practices and driving innovation in the financial sector.

Name of the Event : Fintech Course session.

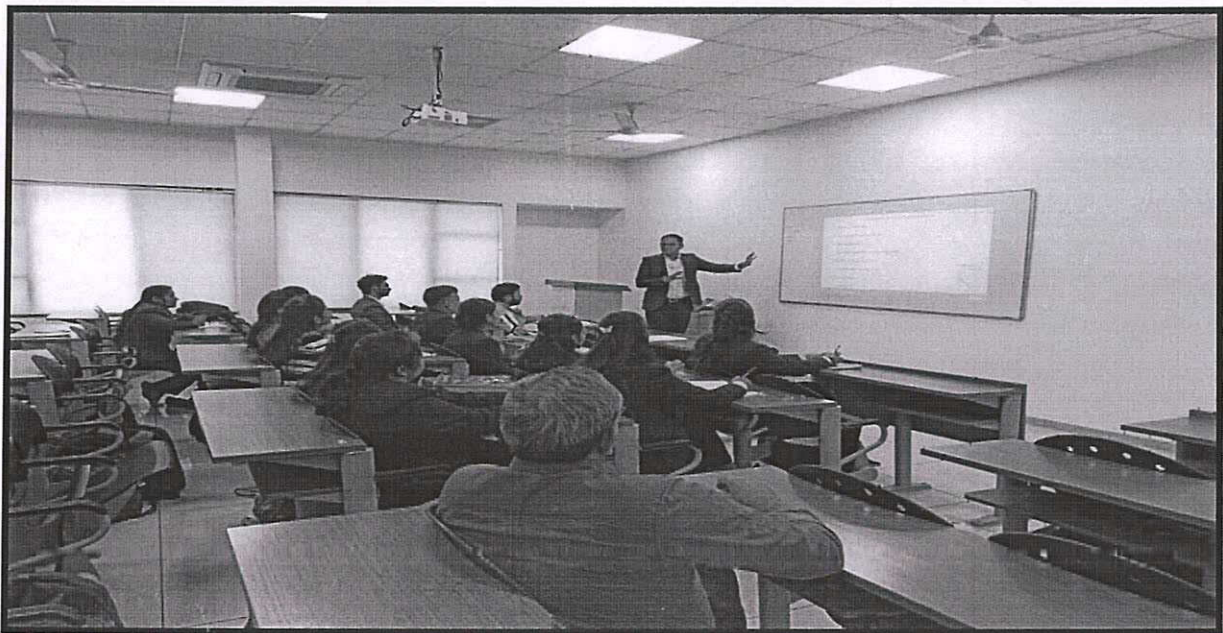
Date of Event : 02 nd Feb. 2024

Conducted by : Winjit Technologies

Venue : ABS

Objectives

1. To introduce participants to the fundamentals and emerging trends in Fintech.
2. To explore the integration of technology and financial services in creating innovative solutions.
3. To provide practical insights into Fintech applications, such as digital payments, blockchain, and AI-driven financial tools.
4. To prepare participants for career opportunities and challenges in the Fintech sector.
5. To foster a deeper understanding of how Fintech impacts global business ecosystems.



M. M. M.
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Learning Outcomes

1. Participants gained a strong foundational knowledge of Fintech concepts and their relevance in the modern financial industry.
2. Attendees developed an understanding of key technologies driving Fintech innovation, including blockchain, artificial intelligence, and digital payments.
3. Participants acquired insights into the practical applications and benefits of Fintech in addressing real-world financial challenges.
4. Students and professionals gained awareness of emerging career opportunities in the Fintech domain.
5. The session empowered participants to think critically about the future of finance and technology and their intersection in driving business transformation.

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