

महाराष्ट्र MAHARASHTRA 2018 मोठु  
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नाव: RESILIENT INDIA & AEF  
हस्त: Ashoka marg, Nashik  
राजीव चौबे  
राजीव चौबे  
शुक्ल योगेश बरान्त  
स्टॅम्प वेंडर, नाशिक  
परवाना क्र. १७/२००२

**MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding is made and executed on this 11<sup>th</sup> Day of August 2018,

**By and Between:**

**Resilient India** (Reg.No. : E-1365 No. PN/CIT(exemp)/Tech/80-G/1008/2017-18/1113) a public non-profit trust Under section 18 of Bombay Public trust Act 1950 having its registered office at Nashik, Maharashtra – 422006, India. Through its Managing Trustee Mr. Rajeev Choubey

*Rajeev Choubey*

*Nishik S.*

*[Signature]*

**AND**

**Ashoka Education Foundation** a society registered under the Maharashtra Public Trust, 1950 bearing Registration No. F - 7359, Nashik and having its office at: 8/1/ 2B, Ashoka Marg, Wadala, Nashik through its authorized Representative **Mr. Wasudeo Bhende(Administrator, AEF)**.

**1. Ashoka Center For Business And Computer Studies**

(here in after referred as "**ACBCS**"). Through its Principal **Dr. D. M. Gujrathi**

**2. Ashoka International Centre for Educational Studies and Research (AICESR)**,  
Through its Principal **Mrs. Preeti Sonar**.

**3. Ashoka College of Education (ACE)**, Through its Principal **Dr. Ajaykumar Ingle**.

**4. Ashoka Business School** represented by its In-charge Director **Adv. Mrs. Manisha Bhamre** Hereinafter referred to as the "**MBA College**"

**All above Higher Education Institutes run under the Ashoka Education Foundation is a Party of the First Part**

**AND**

**Synclature Consultancy Pvt. Ltd.**, (CIN : U74999MH2016PTC282067), a company incorporated under the Companies Act, 2013, having its registered office at C-1003, One BKC, G Block, BKC, Bandra Kurla Complex, Bandra(E), Mumbai 400051, Maharashtra, India, **through its Director Mr. Nitish Sabnis**

**RESILIENT INDIA and SYNCLATURE** (hereinafter collectively referred to as the "**Resilient India –Synclature Consultancy**") and **AEF** are hereinafter individually referred to as the "**Party**" and collectively as the "**Parties**".

**WHEREAS**

- A.** **AEF** is committed to impart high quality education to its students and also foster advancement of education in different technical and scientific disciplines. It also has embarked on Industrial research and development to support industries with new and alternate technologies and design solutions
- B.** **Synclature Consultancy Pvt. Ltd.**, Mumbai provides training for students to promote and enhance the knowledge and academic interest in Computer Technology.
- C.** **Resilient India's** expertise and domain lies in Risk Management and its mission is "**ZERO HARM**". It also strongly advocates and supports cyber safety and security to enhance resilience amongst all against cyber threats.
- D.** The Parties wish to co-operate with each other to jointly conduct trainings and certification courses on cyber security and risk management, as per the terms and conditions enumerated in this MOU.

*e. logar*  
*Nitish Sabnis*  
*2/11/2*

**NOW THEREFORE THE PARTIES SET FORTH THEIR PRELIMINARY UNDERSTANDING AS FOLLOWS:**

**1. Scope**

1.1 The scope of this MoU is to provide a framework of reference to build a strong and on-going relationship between **AEF** and **Resilient India - Synclature Consultancy** in various areas of mutual interest and benefit.

1.2 To promote and enhance academic interests in students pertaining to cyber safety and security to enhance resilience amongst all against cyber threats.

1.3 To jointly conduct trainings and certification courses on cyber security and risk management.

**2 Co-ordination**

2.1 **AEF** and **Resilient India - Synclature Consultancy** will establish a "**Core Consulting Team**" all the Parties shall ensure that the "**Core Consulting Team**" comprises of appropriate personnel to discuss and implement the ideas. All the parties sides will also have Single Point of Contact for coordinating various activities and for administration purpose is as follows:

For AEF	– Mr. Yogesh D. Joshi (QAG Co-Ordinator)
For Synclature Consultancy	– Mr. Nitish Sabnis
For Resilient India	-- Mr. Rajeev Choubey

2.2 **AEF's Higher Education Institutes** shall be represented by its Head of Department with designated members from **each Higher Education Department** as and when necessary;

2.3 The Parties hereby acknowledge and agree that "**Core Consulting Team**" will meet at least once in three months (every quarter) to ensure successful implementation of all measures mutually agreed to in the areas mentioned in this Document. Date can be agreed mutually. A specific plan will be worked out by the parties depending upon availability of resources.

2.4 Co-operation and promotion of education and training in areas of mutual interest

**3. Responsibilities of AEF.**

- To provide name of participants who will be taking training from **RESILIENT INDIA - SYNCLATURE CONSULTANCY**.
- To provide technical assistant working in Computer lab during training.

*C. Rajan*  
*Nitish Sabnis*

*SMK*

- c. Maintain key Software if provided by **RESILIENT INDIA - SYNCLATURE CONSULTANCY**. **RESILIENT INDIA - SYNCLATURE CONSULTANCY** will provide latest versions of the tools and Hardware if required.
- d. Utilize the expertise of **RESILIENT INDIA - SYNCLATURE CONSULTANCY**., consultants in Industry.
- e. If required **RESILIENT INDIA - SYNCLATURE CONSULTANCY**, consultant to visit college for consulting purpose, ACBCS can provide local logistic arrangement for **RESILIENT INDIA - SYNCLATURE CONSULTANCY** engineers for a reasonable and mutually agreed period to carry out consulting activity at ACBCS.
- f. Allow to use academic infrastructure of AEF for students and faculty members.

**4. Responsibilities of RESILIENT INDIA - SYNCLATURE CONSULTANCY.**

- a. To provide industry experts to support and conduct consulting activity for Training.
- b. To train students or Faculty on best industry practices and develop competency at AEF premises.
- c. Explore industry connect to bring in more consulting opportunities
- d. To allow students to carry out UG projects / internships with minimum agreed duration. The number of students and projects/internship will be decided based on mutual convenience.
- e. Delivering special lectures at AEF on topics relevant to cyber security.
- f. Provide necessary help in organizing workshops and programmers at AEF.
- g. Provide necessary support in development of curriculum and research at AEF.
- h. Guidance and enhancement in infrastructural development of AEF.
- i. To provide the course material and certification to the faculties and students.

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*nishu*

*(S)nr*

**5. Joint responsibilities of AEF and RESILIENT INDIA - SYNCLATURE CONSULTANCY. AEF and RESILIENT INDIA - SYNCLATURE CONSULTANCY. Jointly agree:**

- a. To closely work together to bring Workshop/Training opportunities for Students and Faculty. Two workshops and 1 FDP's of two days in one year will be supported by **RESILIENT INDIA - SYNCLATURE CONSULTANCY**. and accommodation of the trainers will be taken care by college.
- b. In case of additional funding required developing expertise on consulting, AEF and **RESILIENT INDIA - SYNCLATURE CONSULTANCY**, to put up joint project proposal for funding by govt or any other agencies.
- c. To work towards success of projects and relationship fostering.

**6. Terms and Termination**

- a. This shall come in to effect from, 02/08/2018 and shall remain in effect for a period of twelve (12) months, unless terminated earlier by the Parties. On mutual agreement after a period of twelve months, MOU can be further extended.
- b. Either Party shall have the right to terminate this MOU by giving thirty (30) days prior written notice to the other Party.

**7. Confidentiality**

7.1 Neither Party shall, without the prior written consent of the other Party disclose to any third party the contents of this MOU or any information obtained by either Party in performance of or in connection with this MOU. The Parties agree to take all reasonable measures to maintain the confidentiality of all such Confidential Information which in no event will be less than the measures it uses to maintain the confidentiality of its own information of similar importance.

7.2 The obligations of confidentiality shall come into effect upon the signing of this MOU and shall survive even after the termination of this MOU.

**8. Commercials**

The commercials for each consulting opportunity will be discussed and agreed upon by all parties on a case to case basis.

**9. Intellectual Property Rights:**

9.1 This policy assures that the intellectual property arising from the research conducted as a part of this agreement is used in the best interest of all parties.

*C. Roy*

*T. S. S.*

*07/12*

9.2 All Parties shall retain their respective rights with respect to any equipment's, methodologies, tools and technologies provided hereunder for the purpose of this MOU. All Parties will ensure that such equipment, Methodologies, tools and technologies are used solely for the purpose set out in this MOU.

#### 10. Liability

10.1 Neither Party Shall Be Liable For Any Indirect Or Consequential Loss, Damage, Cost Or Expense Of Any Kind Whatever And However Caused Whether Arising Under Statute, Contract And Tort Or Otherwise This MOU.

10.2 All Parties Shall Be Liable for Direct, Loss, Damage, Cost or Expense of Any Kind Whatever and However Caused Whether Arising under Statute, Contract and Tort Or otherwise This MOU.

#### 11. Arbitration

11.1. In the event of any dispute or differences arising at any time between the Parties hereto as to the construction, meaning or effect of this Agreement or any clause or thing contained herein or the rights, duties, liabilities and obligations of the Parties hereto or breach thereof, the parties shall in good faith endeavor to resolve the dispute by mutual discussion

11.2. In the event, the parties are unable to do so, the matter will be settled by arbitration subject to the provision of the Arbitration and Conciliation Act, 1996 and as amended from time to time.

11.3. The Parties agree shall mutually endeavor to appoint a single arbitrator from AEF, within a period of thirty (30) days. The appointed arbitrator will be referred for resolution. The arbitration proceedings will held at Nashik and only Nashik court will have Jurisdiction to resolve the matter.

#### 12. Governing Law and Jurisdiction.

12.1 This MOU shall be governed by the laws of Republic of India. Any dispute arising in connection therewith shall be submitted only to Nashik, India court have Jurisdiction to resolve the matter.

#### 13. Non Solicitation

13.1 AEF shall not directly or indirectly solicit, or cause to be solicited the employment of any employee of **RESILIENT INDIA - SYNCLATURE CONSULTANCY.**, who is involved in the performance of its obligations under this MOU.

*C. K. K. K.*  
*Nashik*  
*07/11/2*

**14. Binding**

14.1 This MOU shall be binding on the Parties.

14.2 The Parties hereby acknowledges that this MOU is confined to the general terms agreed between the Parties for mutual co-operation.

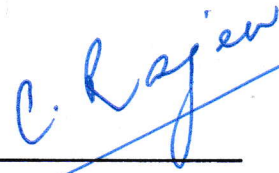
**15. Entire Understanding**

This MOU contains the entire understanding of the Parties with respect to the subject matter addressed herein and supersede, replace and merge all prior understandings, promises, representations and agreements, whether written or oral.

**IN WITNESS THEREOF**, the parties here to have caused this Agreement to be executed by their respective duly authorized representative as of the date first above written



**Resilient India**

Through its Authorised Representative  
**Mr. Rajeev Choubey**

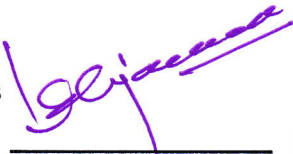

  
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**Ashoka Education**

Through its authorized Representative  
**Mr. Wasudeo Bhende(Administrator, AEF)**



  
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**1. Ashoka Center For Business And Computer Studies**  
(“ACBCS”). Through its Principal **Dr. D. M. Gujrathi**

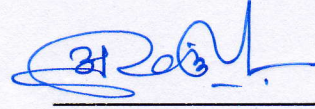
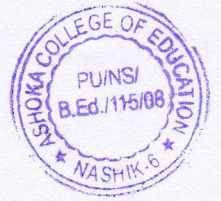
  
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**2. Ashoka International Centre for Educational Studies and Research**  
(AICESR),

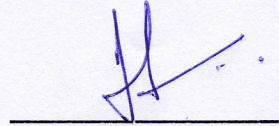
Through its Incharge Principal **Mrs. Preeti Sonar.**

  
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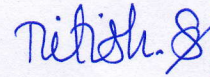
**3. Ashoka College of Education (ACE)**  
Through its Principal Dr. Ajaykumar Ingle.

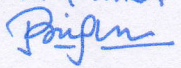
**4. Ashoka Business School**  
Represented by its In-charge Director  
Adv. Ms. Manisha Bhamre

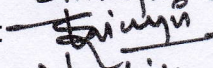



**SYNCLATURE CONSULTANCY Pvt Ltd.**  
Through its Director  
Mr. Nitish Sabnis

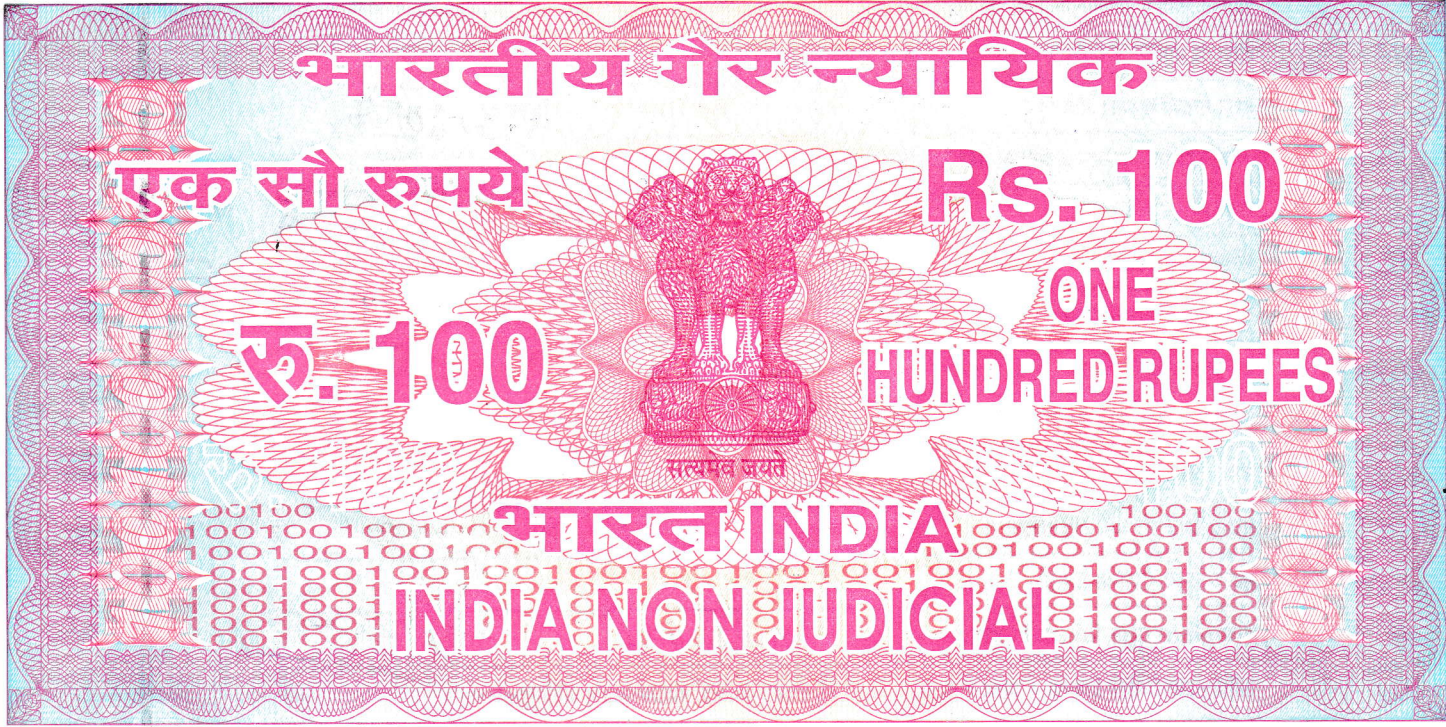



WITNESS:

1. Name : PRIYANKA LAKHOTE  
Sign :   
Address : Nashik Road.

2. Name : Shimpi Shashikant  
Sign :   
Address : Nashik

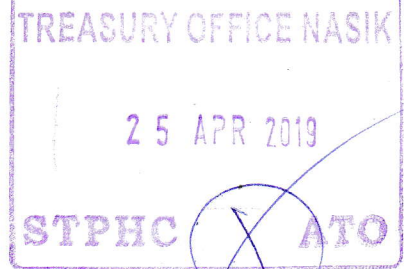




महाराष्ट्र MAHARASHTRA

● 2019 ●

VC 063315



### MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MoU") executed on 15<sup>th</sup> Day of May 2019 at Nashik

#### BY AND BETWEEN:

**RoundGlass Wellbeing Private Limited**, having its registered office at IT C-7 KMG Tower, Sector 67, SAS Nagar Mohali - 160062, Punjab (hereinafter referred to as "RG India", which expression shall, unless repugnant to the meaning or context thereof, be deemed to include its successors and permitted assigns) of the **FIRST PART;**

AND

**Ashoka Education Foundation and all its higher education units** a society registered under the Maharashtra Public Trust, 1950 bearing Registration No. F - 7359, Nashik and having its office at: 8/1/ 2B, Ashoka Marg, Wadala, Nashik, through its authorized Representative Dr. Wasudeo N. Bhende (Administrator) and its affiliates as listed in this MoU (hereinafter referred to as "AEF", which expression shall, unless repugnant to the meaning or context thereof, be deemed to include its successors and permitted assigns) of the **SECOND PART**



*Handwritten signature in blue ink.*



दस्तावा प्रकार / अनुच्छेद क्रमांक	
वस्तु नोंदणी करणार आहेत का	होय
नोंदणी होणार असल्यास - दुरुवण भिबंधक कार्यालयाचे नांव	अशिका (जुलै २०१९)
भिंधकतीत रक्कम -	१०००
मोबादला रक्कम -	
मुद्रांक विक्री घेणाऱ्याचे नांव -	वसुधा नाशिक
दुरुवण पत्रव्यवहारी नांव -	
हस्तांतरण करणाऱ्याचे नांव व पत्ता	सैराव शिंदे
मुद्रांक विक्री रक्कम -	१०००
मुद्रांक विक्री नोंद वही अनु.क्रमांक /	८५८ दि. १५/०५/२०१९
मुद्रांक विक्री घेणाऱ्याची सही :	S.K. Shinde
परवानाधारक मुद्रांक विक्रेत्याची सही व	एम. एस. शेख
तसेच मुद्रांक विक्रीचे ठिकाण / पत्ता / प. क्र.:	११४/२००३, सायबल सर्कल, नाशिक-१



## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MoU") executed on 15<sup>th</sup> May 2019 ("Effective Date") by and between:

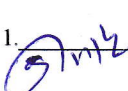

**RoundGlass Wellbeing Private Limited**, having its registered office at IT C-7 KMG Tower, Sector 67, SAS Nagar Mohali - 160062, Punjab (hereinafter referred to as "**RG India**", which expression shall, unless repugnant to the meaning or context thereof, be deemed to include its successors and permitted assigns) of the **FIRST PART**;

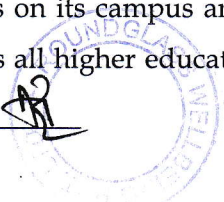
AND

**Ashoka Education Foundation and all its higher education units** a society registered under the Maharashtra Public Trust, 1950 bearing Registration No. F - 7359, Nashik and having its office at: 8/1/ 2B, Ashoka Marg, Wadala, Nashik, through its authorized Representative Dr. Wasudeo N. Bhende (Administrator) and its affiliates as listed in this MoU (hereinafter referred to as "**AEF**", which expression shall, unless repugnant to the meaning or context thereof, be deemed to include its successors and permitted assigns) of the **SECOND PART**

WHEREAS:

1. **RoundGlass Wellbeing Private Limited** has developed a solution by the name of "**RG College Wellbeing**", for mental wellbeing education, awareness, proactive assessment, monitoring & on-line as well as off-line intervention, needed to support comprehensive development of youth (hereinafter referred to as "**RG College Wellbeing**"). **RG College Wellbeing** has developed an evidence-based solution for college/university students to achieve optimal emotional and behavioural outcomes through education, engagement, monitoring, and therapy delivered through **RG College Wellbeing** and offline campus support ("**Program**");
2. Through **RG College Wellbeing** and its **Program**, **RoundGlass Wellbeing Private Limited** aims at building campuses that are proactive in enhancing the mental wellbeing of their students. The effectiveness of this program will be demonstrated in terms of its functional capabilities to identify, enhance and track the mental wellbeing of these students.
3. **AEF** is desirous of using the aforesaid solution/program of **RG College Wellbeing** for its all higher education units on its campus and for that purpose, **RoundGlass Wellbeing Private Limited** and the **AEF** and its all higher education units are desirous of entering into this MoU and be bound by

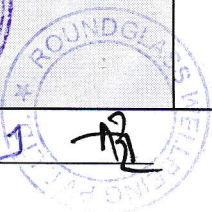
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the terms stated herein.

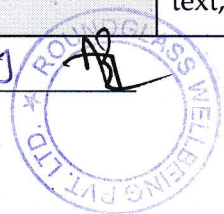
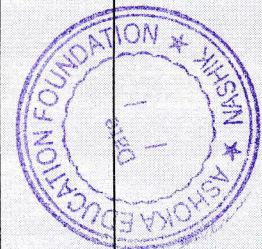
NOW THEREFORE, in consideration of the foregoing and the mutual covenants and agreements herein contained, including the recitals, the receipt and sufficiency of which are hereby acknowledged, the Parties hereto, intending to be legally bound, agree as follows:

S. NO.	HEADING	DESCRIPTION
1.	Term	The Program, the details of which is as set out in Annexure 1 below, shall be made available to all the students of the AEF's higher education units for Academic Year June 2019 to May 2020 effective from the date of signing this MoU ("Term").
2.	Responsibility of RG India	<b>RoundGlass Wellbeing Private Limited</b> shall be responsible for the following, during the Term hereof: <ol style="list-style-type: none"><li>1. Launch and execute Program for all enrolled students on the campus;</li><li>2. Knowledge sharing with the student welfare department;</li><li>3. Provide the RG College Wellbeing solution training to students; and provide all the training material required for the course.</li><li>4. Mobile app-based project implementation &amp; monitoring;</li><li>5. Health coach support;</li><li>6. Student summary report</li><li>7. Provide certification in association with the Ashoka Education Foundation.</li></ol>
3.	Responsibility of AEF	AEF shall be responsible for the following during the Term hereof: <ol style="list-style-type: none"><li>1. Appoint a single point of contact and ensure compliance of the program schedule.</li><li>2. <u>Collaboration with the single point of contact for the group, for conducting online &amp; offline activities related to the Program for students;</u></li><li>3. Ensure selected students' participation as mental health ambassadors (peer mentors);</li><li>4. Provide information as requested from time to time of all students for <b>RoundGlass Wellbeing Private Limited</b> applications.</li><li>5. Grant permission to conduct mental wellbeing-related campaigns &amp; workshops on campus;</li></ol>



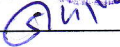

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		6. Provide logistical support such as classrooms and audio-video facilities for the workshop and campaigns;
4.	<b>Consideration</b>	For the first six months of the Term, in exchange for the expertise and experience that <b>RoundGlass Wellbeing Private Limited</b> , through RG College Wellbeing, brings to the AEF, the AEF has agreed to provide the infrastructure and access to students for the Program, and that shall serve as a valid form of consideration under this MoU (" <b>Initial Free Period</b> "). After the expiry of the Initial Free Period, the AEF has agreed to provide the infrastructure and access to students for the Program, and pay to <b>RoundGlass Wellbeing Private Limited</b> after completion of six months, a total of INR 1,50,000/- (Rupees One Lakh fifty thousand only) + GST @18 %, payable as after the expiry of six months from the date of signing of this MoU or before October 16, 2020, whichever is earlier .
5.	<b>Intellectual Property</b>	<p><u>It is hereby agreed that</u> any and all Intellectual Property Rights, including but not limited to trademark, copyright, patent, trade secrets, know-how, etc. in the Program and RG College Wellbeing in terms hereof, including any modifications, derivative works, enhancements or improvements made thereto, are and shall at all times be owned by <b>RoundGlass Wellbeing Private Limited</b> and it's affiliates, as applicable.</p> <p>The AEF acknowledges that it shall have no right, title or interest, express or implied, in the Program provided to <b>RoundGlass Wellbeing Private Limited</b>, as well as the RG College Wellbeing Platform, either wholly or in parts.</p> <p>For the purpose of this MoU, "<b>Intellectual Property</b>" shall mean and include any and all intellectual property and tangible embodiments thereof which may now or in the future subsist for their full term anywhere in the world including without limitation inventions, discoveries, designs, specifications, developments, methods, modifications, improvements, processes, know-how, techniques, databases, computer software, formats, documentation, annotations, comments, data, data structures, databases, data collections, system build software and instructions, mask works, techniques, supplier and customer lists, trade secrets, graphics or images, text, audio or visual works, materials that document design or design</p>



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		processes, or document research or testing, schematics, diagrams and other works of authorship, which may now or in the future subsist for their full term anywhere in the world.
6.	<b>Use of Logo</b>	The AEF grants to <b>RoundGlass Wellbeing Private Limited</b> permission to use any name or logo of the College in marketing, sales, financial, and public relations materials and other communications solely to identify AEF as an <b>RoundGlass Wellbeing Private Limited</b> customer.
7.	<b>Use of data</b>	<b>RoundGlass Wellbeing Private Limited</b> <u>hereby agrees that it will not use information collected from the students at the AEF during the Term, for the following purposes:</u> <ol style="list-style-type: none"> <li>1. For any promotional activities, for any services or products of RG India; and</li> <li>2. To commercially exploit the data so collected from the AEF, either by sale of the data or in any other manner as it deems fit.</li> </ol>
8.	<b>Termination</b>	Either party may terminate this MoU at any time during the Term by giving a 15 (fifteen) days written notice to the other Party.
9.	<b>Dispute Resolution</b>	In the event of any dispute or differences arising at any time between the Parties hereto as to the construction, meaning or effect of this Agreement or any clause or thing contained herein or the rights, duties, liabilities and obligations of the Parties hereto or breach thereof, the parties shall in good faith endeavor to resolve the dispute by mutual discussion. In the event, the parties are unable to do so, the matter will be settled by arbitration subject to the provision of the Arbitration and Conciliation Act, 1996 and as amended from time to time. The Parties agree and shall mutually endeavor to appoint a single arbitrator from AEF , within a period of thirty (30) days. The appointed arbitrator will be referred for resolution. The arbitration proceedings will held at Nashik and only Nashik court will have Jurisdiction to resolve the matter.
10.	<b>Governing Law</b>	The laws of the Republic of India shall govern the validity, construction, interpretation and effect of this MoU without regard to the conflict of laws principles and any dispute in relation to this MoU shall be subject to the exclusive jurisdiction of the courts at Nasik.
11.	<b>Confidentiality</b>	The Parties hereby agree to not disclose the content of this MoU to any third party. Rights to the Confidentiality are a right "in rem" against all recipients of any such Confidential Information or other information, whether intended or not. Both parties may share certain confidential information with the each other and both of them shall maintain the highest level of

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		<p>secrecy, confidentiality and privacy with regard to such confidential information. and shall use its best efforts to protect the confidentiality and proprietary of confidential information. Additionally, the Parties shall keep confidential all the details and information with regard to the Students. The Parties administration shall retain all rights to prevent, stop and if required take the necessary punitive action against the other regarding any forbidden disclosure. RG may share the confidential information with its employees but only strictly on a need to know basis.</p> <p>It is however clarified that confidential information does not include information which is lawfully available in the public domain. Any breach of confidentiality as per the terms and conditions in this agreement shall result in immediate termination of Contract.</p>
12.	<b>Indemnity</b>	Both Parties shall at all times keep the other party indemnified and hold each other's and its management, affiliates, successors in interest and assigns harmless against all actions, suits, proceedings, leases, costs, damages, charges, claims and demands in any way arising out of reason of anything done or omitted to be done by the parties and its employee/faculty.
13.	<b>Assignment</b>	Both parties shall not have the right to transfer or assign any of its rights and obligations under this MoU to any third party without obtaining a prior written consent of either party.
14.	<b>Anti-Bribery</b>	In relation to the transactions the subject of this MoU, The nor any of its affiliates has made, offered or authorized any payment, gift, promise or other advantage, whether directly or through any other person, to or for the use or benefit of any Government Official or any person where such payment, gift, promise or other advantage would (i) comprise a facilitation payment; and/or (ii) violate any of the Anti-Bribery, Anti-Corruption and/or Money-Laundering Laws or any other applicable law.

1.  2. 



 

IN WITNESS WHEREOF the Both Parties have put their respective hands and seals the day and year first herein above written.

**RoundGlass Wellbeing Private Limited**

Through its authorised representative

Mr. \_\_\_\_\_ **PRAUKA SAHNI AND  
ASHISH BANSAI**

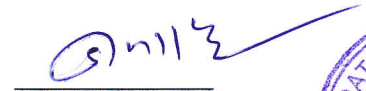
  
  
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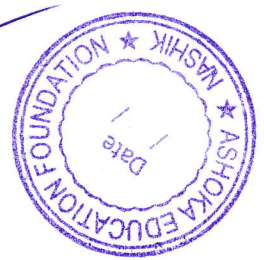


**Ashoka Education**

Through its authorized Representative

**Dr. Wasudeo N. Bhende (Administrator, AEF)**

  
\_\_\_\_\_



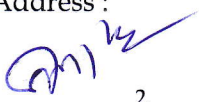
In the Presence of Witnesses:

1. Name :

Sign :

Address :

1. \_\_\_\_\_ 2. \_\_\_\_\_



2. Name :

Sign :

Address :





## ANNEXURE 1

### DETAILS OF THE PROGRAM

#### **RG College Wellbeing Solution**

A secure and holistic program, RG College Wellbeing helps the youth to identify and manage behavioral and mental health issues. In other words, it is a platform to achieve and sustain a state of positive mental fitness and wellbeing.

The unique features of the RG College Wellbeing mobile application are:

- **Awareness Information**- Exclusive Mental Health & Wellbeing articles, infographics and videos
- **Mental Wellbeing Assessment** - Proactive clinical screenings for symptoms of stress, anxiety and depression, along with related reports
- **Personal Health Coach** -Health coaches (Clinical/ Counselling Psychologists) provide active support to students through secure text chats & teleconsultations
- **Mood Monitoring** - Tracking of mood changes to assess overall mental wellbeing
- **Artificial Intelligence** - Chatbot support to students for self-help, coping strategies and healthy habit reminders
- **Cognitive Behavior Therapy** - Interactive modules with assignments for behavior modification with the help of health coaches

#### **RG College Wellbeing 'on campus' Program**

The RG College Wellbeing expert team works with campus mental health stakeholders to identify and innovative ideas and approaches. These ideas and approaches address gaps and enhance practice in student mental health services and programs. The RG College Wellbeing on campus program mainly includes - Consultancy, Mentorship & Awareness Initiatives.

#### **Consultancy for Campus Mental Wellbeing**

##### **1. Need-Based Approach**

- Creating modules for mental health issues like Depression and Substance Abuse etc.

##### **2. Strategies & Policy**

- Evolving protocols and policies for Campus wide implementation to facilitate mental health initiatives i.e. for Depression and Substance Abuse across campus.

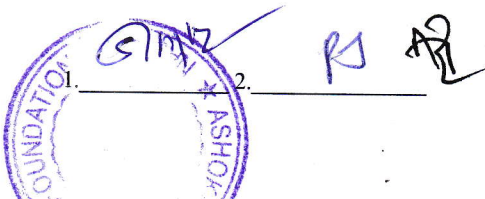
##### **3. Capacity Building on Campus:**

###### **a. Peer Mentorship Program**

- Existing student mentors from campus to be trained for supporting mental health initiatives.
- 15 hours theory and 15 hours practical.

##### **4. Campus Engagement**

- Student led campaigns on campus



ANNEXURE II

Higher Education Units of AEF

Ashoka Center For Business And Computer Studies

(here in after referred as "ACBCS"). Through its Principal Dr. D. M. Gujrathi

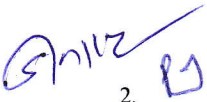


2. Ashoka International Centre for Educational Studies and Research (AICESR), through its I/C Principal Mrs. Preeti Sonar.

3. Ashoka College of Education (ACE), through its Principal Dr. Ajaykumar Ingle.

4. Ashoka Business School represented by its In-charge Director Dr. Vikas Gaundare Hereinafter referred to as the "MBA College"

5. QAG Cell represented by its Head Mr Yogesh Joshi,

All above Higher Education Institute runs under the Ashoka Education Foundation (AEF

1.  2.  



**MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding is made and entered into on the 03<sup>rd</sup> JULY 19 at Nashik.

**BETWEEN**

**Ashoka Business School** a unit of Ashoka Education Foundation a Society registered under the Maharashtra Public Trust, 1950 bearing Registration No. F - 7359, Nashik and having its office at: 8/1/ 2B, Ashoka Marg, Wadala, Nashik, through its authorised representative **Dr. Vikas Shashikant Gaundare** (Ashoka Business School or ABS)

**AND**

ASHOKA BUILDCON LTD, having its office at ASHOKA MARG, Nsk through its authorised representative Mr. SUNIL SARNA, GM, HR. (Industry Partner /Industry)

**WHERE ABS** is desirous of associating itself with the Industry Partner for imparting practical training and knowledge of working in industry to its students.

**AND the Industry Partner** is keen to extend a helping hand to ABS to further the cause of education in the field of Management.



This Memorandum of Understanding (MoU) is arrived at to give effect to the following with the above objectives:

1. Industry Partner shall allow the students of ABS to visit its offices and factory to understand and the working of the industrial processes subject to the conditions and limitations set out by the Industry.
2. The Industry will allow periodic interactions with the members of the Faculty of the ABS to enhance the quality of education imparted by ABS.
3. The Industry Partner agrees to consider ABS faculty for Consultancy assignments whenever opportunities present themselves and in areas wherever ABS Faculty/Students can meaningfully contribute.
4. The Industry Partner agrees to depute its employees who are experts in various fields to visit the premises of ABS to deliver expert lectures and participate in educational events conducted by ABS.
5. Subject to the company policies, the Industry would consider extending invites to the Faculty and Students of ABS to participate in events and lecture sessions to the extent they are relevant and useful to the students of ABS.
6. The Industry Partner would consider the candidatures of students of ABS for placements subject to availability and suitability of the students.
7. The Industry Partner agrees to offer Internships to the students of ABS subject to its needs and availability.
8. The Industry Partner would give opportunity to the students of ABS to act as volunteers in management programmes organised by them to the extent feasible.
9. The Industry Partner agrees to spare the services of its representatives for events organized by ABS to the extent they are useful to both the parties.
10. It is clearly understood by and between the parties to this Memorandum of Understanding that there shall be no obligations or liability whatsoever cast upon each other by extending and/or availing of services as contained in the MoU.



11. It is also clearly understood and agreed upon by both the parties to this MoU that both the parties and their representatives will be bound by the conditions of confidentiality and internal discipline of each other's organisations.

**IN WITNESS WHERE OF**, the parties hereto have hereunto and to the set and subscribed their respective hands and seals the day and year first herein above written.

For and On Behalf of  
Ashoka Business School

Name: Dr. Vikas S. G.   
Designation: Director (I/c.) 


For and On Behalf of  
Name Company:

Name: Mr. Sunil Sarna   
Designation: General Manager  
Ashoka Group 

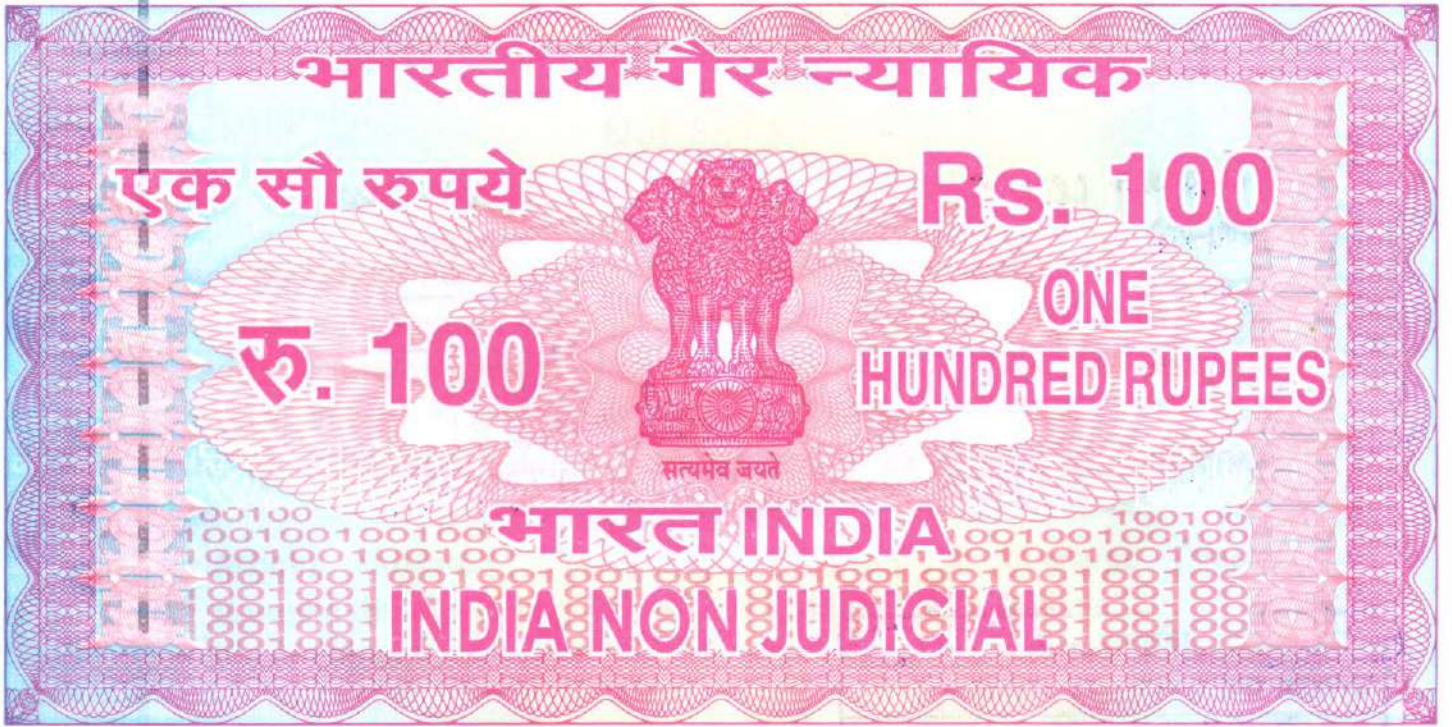
**In the Presence of Witnesses:**

  
Signature:

Name: Nainesh Matla  
Address: Nashik.

  
Signature:

Name: Sneha Awasthi  
Address: Nashik



महाराष्ट्र MAHARASHTRA

2018

UD 113385



### MEMORANDUM OF UNDERSTANDING

This MOU is made and entered into this 7<sup>th</sup> day of February 2019, Thursday, at Nashik.

**BETWEEN**

**Bulls Eye Knowledge System Private Limited.**, having its registered office at 1483/2, Sector 43 B, Chandigarh, India hereinafter referred to as "Bulls Eye" Through its nominated officer Mr. Dipendra Wagh

**AND**

**Ashoka Education Foundation** a society registered under the Maharashtra Public Trust, 1950 bearing Registration No. F - 7359, Nashik and having its office at: 8/1/ 2B, Ashoka Marg, Wadala, Nashik, through its authorized Representative **Dr. Wasudeo Bhende (Administrator, AEF)**.

*Handwritten signature and date: 7/2/19*

*Handwritten signature and date: 7/2/19*

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- 6 FEB 2019

गासक अ.न ५४८५ दि १ १२० रूपय १००

धेणा-याचे नांव शुद्ध आभे नामक वि.सि.न.प्रा.वि.

रस्ता चंईगाव ~~काठकोट~~ पंजाब

हस्ते

विजय सु.

मही / BBhove

(विजय सु. काठकोट)

पंजाब (प. क्र. ९४/२००२)

श्री साई टाईपरायटर्स, अशोकस्तंभ, नाशिक

जोडपत्र - २
दस्तऐवज प्रकार / अनुच्छेद क्रमांक
दस्त नोंदणी करणार आहेत का ?
नोंदणी द्याणार असल्यास दुय्यम निर्बंधक कायद्यालाचे नांव
मिळकतीचे कायदा
मोबदला रकम
मुद्रांक विकत घ्यायलाचे नांव
दुसऱ्या पक्षाचे नाव
हस्ते असल्यास, हस्ताक्षर व परता
मुद्रांक शुल्क
मुद्रांक विक्री क्रमांक / दिनांक
मुद्रांक विकत घ्यायला मही
(विजय सु. काठकोट)
परवाना क्रमांक - ९४/२००२
अशोक स्तंभ, नाशिक

104  
मही

१००२५

BBhove

AAH

**1. Ashoka Center For Business And Computer Studies**

(here in after referred as "ACBCS"). Through its Principal Dr. D. M. Gujrathi

**2. Ashoka International Centre for Educational Studies and Research (AICESR)**, through its I/C Principal Mrs. Preeti Sonar.

**3. Ashoka College of Education (ACE)**, through its Principal Dr. Ajaykumar Ingle.

**4. Ashoka Business School** represented by its In-charge Director Ms. Manisha Bhamre Hereinafter referred to as the "MBA College"

All above Higher Education Institute runs under the Ashoka Education Foundation

**5. QAG Cell** represented by its Head Mr Yogesh Joshi,

**Bulls Eye and Ashoka Foundation hereinafter referred to as "Parties"**

**Whereas** Bulls Eye is engaged in online training and testing for competitive tests conducted for various purposes.

**AND WHEREAS** The Members of Ashoka Education Foundation are involved in Educational Institute, by establishing integrated educational and training facilities for offering need based education in MBA, BBA, BCA, B.Sc Computer Science and Courses in Education,

**AND WHEREAS**, Bulls Eye agreed to provide services to AEF and AEF agreed to avail services of Bulls Eye, subject to the student's willingness and mutually agreed to the Following terms and conditions.

In this MOU, the Parties have decided to list the basic terms of business of their relationship.

**1. Scope**

The Parties' collaboration is built upon the services provided by Bulls Eye

**For Students of MBA and Two years B.Ed. course after Graduation) :**

For Semester I & II Bulls Eye agreed to Unblock following modules @ Rs. 600/- (in words rupees Six Hundred only) (inclusive of GST or any other applicable Taxes) per Student:

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7/2/19

*[Handwritten Signature]*  
21/1/19



- English Communication
- Grammar
- Vocabulary Builder
- Business Communication
- Personality Development
- Aptitude Basic

For Semester iii & IV- Bulls Eye agreed to Unblock following modules @ Rs. 600/- (in words rupees Six Hundred only) (inclusive of GST or any other applicable Taxes) per Student:

- Aptitude Advanced
- Interview Preparation
- Management Capsule
- Company Test Series (Management)
- Life Skills
- Intro to Big Data & Analytics
- Digital Marketing

**For Students of BBA, BCA, B. Sc. BA.BEd and B.Sc.BEd ,:**

For Semester I & II Bulls Eye agreed to Unblock following modules @ Rs. 400/- (in words rupees Four Hundred only) (inclusive of GST or any other applicable Taxes) per Student:

- English Communication
- Grammar
- Vocabulary Builder

For Semester III & IV Bulls Eye agreed to Unblock following modules @ Rs. 400/- (in words rupees Four Hundred only) (inclusive of GST or any other applicable Taxes) per Student:

- Business Communication
- Personality Development
- Life Skills
- Intro to Big Data & Analytics
- Digital Marketing
- Aptitude Basic

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7/2/19

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7/2/19

For Semester V & VI Bulls Eye agreed to Unblock following modules @ Rs. 400/- (in words rupees Four Hundred only) (inclusive of GST or any other applicable Taxes) per Student:

- Aptitude Advanced
- Interview Preparation
- Technical Capsule
- Company Test Series

## 2. Territory

The territory will be Nashik. Requests received by Ashoka Foundation from prospective clients outside the territory will also be considered on case by case basis.

## 3. Period

The collaboration will continue for Three year and will be terminated with a notice period of Three (3) months to the end of a quarter.

## 4. Obligations of Ashoka Education Foundation

1. Administration of Participants.
2. Student Nominations, Creating batch & Collection of Fees
3. Distribution of relevant course material & information to participants including the distribution of certificates
4. Maintaining student discipline during the term.
5. To make payment of the invoices raised by Bulls Eye.

## 5. Obligations of Bulls Eye

1. Keeping in mind that it is a pilot project, Bulls Eye will give their Training Management Software worth INR 70,000/ complementary.
2. Bulls Eye ensure that they will send performance reports of the students every fortnight to AEF.
3. Bulls Eye will provide 10 extra login credentials to AEF facilitator.
4. The clause of lifelong validity of the logins is only valid if the minimum number of students is 1000. Otherwise the credentials will expire after four years.
5. Additional Modules developed under the Package and Supporting Resources will automatically form part of the package at no additional cost.

  
7/2/19

  
7/2/19

6. Bulls Eye will conduct a seminar once the MOU gets signed and will explain all the details regarding the services, to the students as well as to the management of AEF.
7. The Yearly payment of the course has to be made once the student's account gets created or modules get unlocked.
8. Bulls Eye will Provide Four webinars per year to support online training modules and to work upon Students Weaknesses.
9. Bulls Eye will provide the necessary Hard/Soft Copy of Study Material as of latest release.
10. Bulls Eye will Provide Certificates; wherever applicable

#### **6. Points Require Special Attention**

- a) Bulls Eye shall respect any additional requirements of Ashoka Education Foundation.
- b) In allocation and scheduling of resources for the services above, Bulls Eye will consider "Ashoka Education Foundation" as a preferred customer.
- c) Any Educational Material given by Bulls Eye shall not be reproduced by Ashoka Education Foundation in any form (Hard & Soft) without prior permission of Bulls Eye. Distribution of same is restricted to the participants of program only.
- d) Beyond the services above there are no payable items, cost allocations, or charging of overheads from this MOU between the Parties.
- e) Ashoka Foundation may use Bulls Eye Logo for promotion of Jointly Offered Educational Services only.
- f) Ashoka Education Foundation will pay to the Bulls Eye for the course once student's account gets created.

#### **7. Confidentiality**

Both Parties including their affiliates and employees shall keep the contents of this MOU confidential and shall not disclose or otherwise use the information.

#### **8. Communication**

All Communication to Ashoka Education Foundation shall be addressed to:  
Dr. Wasudeo N. Bhende, Ashoka Marg, Ashoka Nagar, Wadala, Nashik  
422006, Maharashtra  
Telephone: 9130002341  
Email : wasudeo.bhende@aef.edu.in

*DLB*  
*7/2/19*

*Wasudeo N. Bhende*  
*21/2/19*

All communication to Bulls Eye shall be addressed to:  
Its nominated officer Mr. Dipendra Wagh, 1483/2, Sector 43 B, Chandigarh,  
India  
Telephone: 7087004449  
Email : bd.pune@hitbullseye.com.

**Bulls Eye Knowledge System Private Limited.,**  
Through its nominated officer  
**Mr. Dipendra Wagh**

[Signature]  
7/2/19.

**Ashoka Education**  
Through its authorized Representative  
**Mr. Wasudeo Bhende(Administrator, AEF)**

[Signature]  
7/2/19  


**1. Ashoka Center For Business And Computer Studies**  
("ACBCS").  
Through its Principal **Dr. D. M. Gujrathi**



[Signature]  
7/2/19

**2. Ashoka International Centre for Educational Studies and Research (AICESR),**  
Through its Incharge Principal **Mrs. Preeti Sonar.**

  
[Signature]  
7/2/19  


**3. Ashoka College of Education (ACE)**  
Through its Principal **Dr. Ajaykumar Ingle.**


[Signature]  
07/02/19

**4. Ashoka Business School**  
Represented by its In-charge Director  
**Ms. Manisha Bhamre**



[Signature]  
7/2/19

**5. QAG Cell through its Head**  
**Mr. Yogesh Joshi**

[Signature]  
7/2/2019.  


In the Presence of Witnesses:

1. Name : Vilas V. Dhumeed  
Sign : [Signature]  
Address : [Address]  
7/2/2019  
NSK.

2. Name :  
Sign : [Signature]  
Address : [Address]  
7/2/2019

[Signature]  
7/2/19.

[Signature]  
7/2/19

## MEMORANDUM OF UNDERSTANDING

### The Ashoka Education Foundation and AIESEC in Nashik

This Memorandum Of Understanding is made and entered into this 25th day of January 2019 at Nashik.

#### BETWEEN

*Association internationale des étudiants en sciences économiques et commerciales* (English: International Association of Students in Economic and Commercial Sciences). having its registered office at Nashik, India hereinafter referred to as "AIESEC" Through its Vice President (Outgoing Global Volunteer, AIESEC in Nashik) Mr/Ms. Chavul Baghman and Vice President (Business Development, AIESEC in Nashik) Mr/Ms. Tanvi Pawar

#### AND

**Ashoka Education Foundation** a society registered under the Maharashtra Public Trust, 1950 bearing Registration No. F - 7359, Nashik and having its office at: 8/1/ 2B, Ashoka Marg, Wadala, Nashik, through its authorized Representative Dr. Wasudeo Bhende (Administrator, AEF).

**1. Ashoka Center For Business And Computer Studies**

(here in after referred as "ACBCS"). Through its Principal Dr. D. M. Gujrathi

**2. Ashoka International Centre for Educational Studies and Research (AICESR),**

Through its Incharge Principal Mrs. Preeti Sonar.

**3. Ashoka College of Education (ACE),** through its Principal Dr. Ajaykumar Ingle.

**4. Ashoka Business School (ABS)** represented by its In-charge Director Ms. Manisha Bhamare Hereinafter referred to as the "MBA College"

**5. QAG Department,** through its Head, Mr Yogesh Joshi.

**All above Higher Education Institutes run under the Ashoka Education Foundation and AIESEC, hereinafter referred to as "Parties" ,**

AIESEC in Nashik is honoured by an invitation to form an association with "Ashoka Education Foundation". This alliance with AIESEC in Nashik is pertaining to start a student Club.

According to the Memorandum of Understanding, "AIESEC in Nashik" commits to the following:

- Doing exclusive campus recruitments for students of AEF.
- Full membership in AIESEC in Nashik.
- Participation in Leadership Conferences and other forums of the organization for the membership.
- Devising strategies for personal and professional growth of members and the Club.

- Complete organizational support for the membership and exchange participants.
- All kind of involvement in events by organisation.
- Subsidised internships for the members of AIESEC chapter in AEF provided that the members perform effectively.
- Regular meets to work in synergy.
- Discounts to students of AEF for event tickets.
- Organising Global Village in the university campus.
- Organising a exchange fair for the students in the college campus.
- Raising a volunteering exchange project with AEF.
- All the interested students of the age 18 and above are eligible to go on an AIESEC volunteering program.
- Certificates to all the exchange participants on completing the projects.
- Letter of endorsements to all the members on completing a term of 8 months or above.
- Certificates to all the delegates of Youth Speak Forum and volunteers of World's Largest Lesson.

According to the Memorandum of Understanding, "Ashoka Education Foundation" commits to the following:

- Building student clubs at all its Higher Education Units/colleges for AIESEC in Nashik.
- Recruitment of 3 full members from each campus for commencement.
- Temporary office at the campus for meetings and other official purposes.
- Creating awareness about exchange program run by AIESEC.
- Leave granted to the students when they go for an exchange.
- After considering the Schedule of all Higher Education Units/Colleges provide Space to conduct various activities like Global Village, Safarnama, World Cafe, Information Seminar and others.
- Giving a space of 2 hours per week for an AIESEC booth at the campus.
- Raising Global Volunteer projects related to various SDGs.
- Minimum one staff coordinator to guide and support in AIESEC activities in the institute.
- Implementation of professional strategies.
- Members attending training sessions (Ideally on a Sunday) initially until the Student's unit are fully established.

**Modifications:** No modifications or alteration of any deliverables or terms and conditions of this MOU shall be effective unless made with the prior written agreement of the parties involved.

The Parties involved have agreed upon these terms and are hereby incorporated in a definitive agreement proposed to be executed between the Parties. The two parties shall mutually come up with a working plan within 3 days from the date of signature of this MoU, and appoint single points of contact respectively.

**IN WITNESS WHEREOF**, the parties hereto have hereunto and to the duplicate thereof set and subscribed their respective hands and seals the day and year first herein above written.

AIESEC,

*Association internationale des étudiants en sciences économiques et commerciales* (English: International Association of Students in Economic and Commercial Sciences).

Through its Vice President

(Outgoing Global Volunteer, AIESEC in Nashik)

Mr/Ms. Charul Baghel

and Vice President

(Business Development, AIESEC in Nashik)

Mr/Ms. Tanvi Pawar

Charul Baghel

Tanvi Pawar

**Ashoka Education**

Through its authorized Representative

**Dr. Wasudeo Bhende (Administrator, AEF)**

**1. Ashoka Center For Business And Computer Studies**  
("ACBCS").

Through its Principal **Dr. D. M. Gujrathi**

**2. Ashoka International Centre for Educational Studies and Research (AICESR),**

Through its Incharge Principal **Mrs. Preeti Sonar.**

**3. Ashoka College of Education (ACE)**

Through its Principal **Dr. Ajaykumar Ingle.**

**4. Ashoka Business School**

Wasudeo Bhende

Dr. D. M. Gujrathi

Preeti Sonar

Dr. Ajaykumar Ingle









Represented by its In-charge Director

Ms. Manisha Bhamare

5. QAG represented by its Head

Mr Yogesh Joshi.

  
\_\_\_\_\_  
  
  
\_\_\_\_\_  


In the Presence of Witnesses:

- |   |   |
|---|---|
| 1. Name : <u>Altamash Shaikh</u>                              | 2. Name : <u>Sulimpi Shastrikant</u>          |
| Sign : <u>[Signature]</u>                                     | Sign : <u>[Signature]</u>                     |
| Address : <u>Royal Colony, Palkhal Rd,<br/>Dwarka, Nashik</u> | Address : <u>Savata Nagar, Cidco, Nashik.</u> |



**MEMORANDUM OF UNDERSTANDING (MoU)**

BETWEEN

**Ashoka Business School, Nashik**  
**AND**  
**Bizsol India Services Pvt Ltd., Nashik**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this 01<sup>st</sup> Oct, 2021 between-

**Ashoka Business School, Nashik** (hereinafter called as the 'ABS') the First Party represented herein by its Director, **Dr. D. M. Gujarathi** And **Bizsol India Pvt Ltd., Nashik** (hereinafter called as the 'Bizsol'), the Second Party, and represented herein by its Chairman, **Mr. Venkat R Venkitachalam**.

WHEREAS:

A) First Party is a Higher Educational Institution named: **Ashoka Business School, Nashik**

B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.

C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.

D) **Bizsol India Pvt. Ltd., Nashik**- the Second Party provides end-to-end solutions in all commercial matters and related software.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1 CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.



*[Handwritten signature]*  
01/10/2021



*[Handwritten signature]*

**CLAUSE 2 SCOPE OF THE MoU**

2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also the Second party may register on the AICTE Internship Portal for the benefit of students.

2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.

2.3 Internships and Placement of trained students: second party will actively engage to help the delivery of the training to the possible extent and Internships, placement of the students of the first party on the Management trends and in house requirements if any.

2.4 There is no financial commitment on the part of the ABS the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.

2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

**CLAUSE 3 VALIDITY**

3.1 This Agreement will be valid until 5 years from the date of signing of this MoU. It will come to an end if it is expressly terminated by either Party on mutually agreed terms, during the said tenure.

**CLAUSE 4 RELATIONSHIP BETWEEN THE PARTIES**

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.



*[Signature]*  
01/10/2021  
Director,  
Ashoka Business School, Nashik

*[Signature]*  
Chairman,  
Bizsol India Services Pvt, Ltd, Nashik



## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MOU") is made and executed on this 7<sup>th</sup> Day of December 2019, at Nashik

**Between**

**Metamorphosis Training Consultants**, a proprietary concern registered under the Ministry of Small & Medium Scale Enterprises, having its Registered Office at, **Flat No 12, Khandve Nagar, Canol Road, Off Gangapur Road, Nashik- 422013** represented by **Mr. Parimal Jitendra Modi**, (Hereinafter referred to as "**Trainer For MS Excel and Advanced MS Excel**" which term shall also include the legally constituted signatories, heirs, representatives assignees, successors) of the **ONE PART**

**And**

**Ashoka Business School, Nashik** is an AICTE Approved and NAAC Accredited Management Institute and affiliated to Savitribai Phule Pune University, Pune and having its office at: **Urjayant Plaza, Mumbai-Agra National Highway, Rane Nagar, Nashik 422009** through its authorized Representative **Dr. Vikas Gaundare (Director I/c)**

WHEREAS, **Metamorphosis Training Consultants**, is desirous of arranging training programmes For MS Excel and Advanced MS Excel Training, in Nashik, for imparting education and/or training in MS Excel to persons of the society as per the norms, methodologies and know-how developed by **Metamorphosis Training Consultants**.

WHEREAS the **Ashoka Business School, Nashik** is desirous for running courses offered by **Metamorphosis Training Consultants** on its own, Technical Know-how, other related material and services.

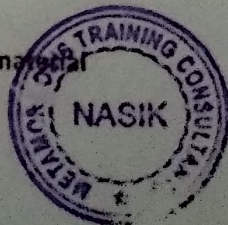
WHEREAS, **Metamorphosis Training Consultants** is engaged in training on various areas.

WHEREAS, **Metamorphosis Training Consultants** is desirous of making its know-how and other related material and services commercially available to the **Ashoka Business School** for setting up and running the said trainings.

**NOW, THEREFORE**, in consideration of the Authorized Purpose, disclosure of Confidential Information, and any future business relationship between the parties, it is hereby agreed as follows:

**The terms of the MOU are as follows:**

1. **Metamorphosis Training Consultants** and the **Ashoka Business School** agree that this MOU is valid for 5 years from the date of signing this MOU.
2. The **Ashoka Business School** has agreed to provide the entire infrastructure to training the students.
3. The **Metamorphosis Training Consultants** agrees to provide all the training material required for the course.



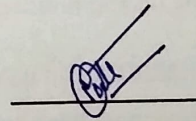
4. **Metamorphosis Training Consultants** agrees that fees should be collected by the **Ashoka Business School, Nashik**. The **Ashoka Business School** will pay the training charges per student to **Metamorphosis Consultants**, after successfully completion of training period. The charges would be finalized on mutual consent by both the parties from time to time.
5. **Metamorphosis Training Consultants** agrees to provide certification in association with the **Ashoka Business School**.
6. **Metamorphosis Training Consultants** agreed to complete training in schedule which has been decided mutually by both parties.
7. In the event of any dispute or differences arising at any time between the Parties hereto as to the construction, meaning or effect of this Agreement or any clause or thing contained herein or the rights, duties, liabilities and obligations of the Parties hereto or breach thereof, the parties shall in good faith endeavor to resolve the dispute by mutual discussion. In the event, the parties are unable to do so, the matter will be settled by arbitration subject to the provision of the Arbitration and Conciliation Act, 1996 and as amended from time to time. The Parties agree and shall mutually endeavor to appoint a single arbitrator from **Ashoka Business School** within a period of thirty (30) days. The appointed arbitrator will be referred for resolution. The arbitration proceedings will be held at Nashik and only Nashik court will have Jurisdiction to resolve the matter.
8. This MOU shall be governed by the laws of Republic of India. Any dispute arising in connection therewith shall be submitted only to Nashik court have Jurisdiction to resolve the matter.

**IN WITNESS WHEREOF**, the parties hereto have hereunto and to the duplicate thereof set and subscribed their respective hands and seals the day and year first herein above written.

**Metamorphosis Training Consultants**

Represented by

**Mr. Parimal J Modi**

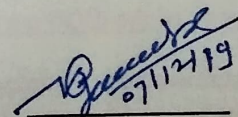


**Ashoka Business School**

Represented by its In-charge Director

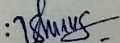
**Dr. Vikas Gaundare**

**DIRECTOR**  
Ashoka Business School  
Nashik



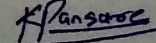
**In the Presence of Witnesses:**

1. Name : **Vishal A. Sonkamble**

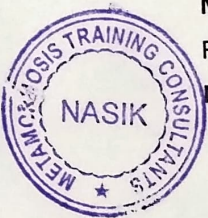
Sign : 

Address: **Sharanpur Road, Nashik - 5**

2. Name : **Kunal V. Pansare**

Sign : 

Address: **Gangapur Road, Nashik.**





## Millionminds – College Association

### Sub: Engagement Letter – Millionminds Entrepreneurship Program

We refer to our email and telephonic conversations in the captioned matter.

We (hereinafter also referred to as College) are delighted to engage with Millionminds for the Millionminds Entrepreneurship Program, with below mentioned terms of association:

#### Deliverables by Millionminds:

1. **A.) Millionminds to conduct Start-up Talk** at college – 1 Talk per academic year  
Millionminds will be responsible for:
  - Arranging entrepreneur speakers and coordinating with them
  - Briefing speakers about the topics
  - Sending creative's for promotional material to college
  - Arrangements for Video shoots of the Talk session

**B.)** Millionminds will arrange 1 webinar session in case the Startup founders are not available in the region or geographical accessibility is not possible for them.
2. Creating video reference material about entrepreneurship on our website  
<http://www.millionminds.co.in/axiom.html> On this website, college will have access to:
  - A Large Video Repository of Video learnings & Videos tutorials on “**HOW TO WORK ON YOUR STARTUP IDEA?**”
  - Axiom Video course modules, validated by real life entrepreneurs
  - Login credentials, where partner college can assign students for various levels of courses video viz,. Basic, Intermediate and Expert level...In a year, students will have **50 hrs** of Startup Video Content made from 1000+ Startup Videos
3. **Millionminds to Provide Experienceships to Students:**  
Millionminds will provide Experience ships to:
  - a) 20 students from your college (in a year) will be offered below opportunities
    - Shadow a founder/CEO of a startup
    - Spend a week at Startups for project basis works
    - Brainstorming and Ideation activities at Startups
4. **The Startup League – Opportunity for Innovative Students with Idea:**
  - The Startup League is an initiative by Millionminds under the patronage and support of Startup India (A Govt. of India Initiative to foster Startup Ecosystem).
  - The Startup league is an opportunity for students with innovative Startup Ideas, to showcase & pitch their ideas to Investors and VCs thru City based Auditions. If



they get selected, they will get an opportunity to compete at Zonal Finals level, to be judged by successful Start Up Entrepreneurs & Industry Stalwarts.

#### **5. Benefit for Student Ambassador:**

- Millionminds Team will select a student ambassador from your college and certify him/her as a valid Student Ambassador.
- Student Ambassador will have below opportunities ...
  - To conduct The Startup Talk session
  - To Host / Promote The Startup League, in and around the college campus, through his/her social media circle etc.
  - To Implement Startup India Sponsored Programs (A Govt. of India Initiative)
  - Networking Opportunities with Real Life Startup Founders
  - Possibilities of employment opportunities in corporate world
  - Ambassador to get name and fame with every initiatives he/she takes in hand
  - Certifications to Ambassadors from various bodies/institutions etc.

#### **Deliverables by Institution/College:**

1. Manage the following for Accelerate – The Startup Talk sessions
  - a) Provide logistics-auditorium or comparable venue, podium, projector, mike, recording facility, stage back drop, banners, speakers etc.
  - b) Inform students about the session and encourage them to attend. Minimum required attendance: 150-200 students.
  - c) Promote the session and speakers through social media, e-mailers, announcements, promotional material displayed prominently on the notice board and other public areas.
  - d) List of session attendees with email ID and contact number to be shared with Millionminds after the event.
  - e) Hospitality and coordination with the speakers on the day of the event. College authority to be present for the welcome and the session.
2. Opportunity for brand promotions to Millionminds and Graphene Media Pvt. Ltd. in the following relevant areas inside the college campus.
  - a) **Prominent wall space inside the college canteen/cafeteria/informal area frequented by students (150 -200 sq. ft.) for 2017-2020 academic year. This canteen/ cafeteria space will be used by Millionminds/Graphene Media team to promote Third Party youth related brands in a acceptable and controlled manner.**
  - b) **During main college fest/ annual festival:**
    - i) **One promotional stall space with necessary infrastructure**
    - ii) **Ad space on one of the main entrance gates (for branding)**



- iii) Association with one of the main topline fest events- Fashion show, music and dance event, pro night, performance events, etc. (To be confirmed after fest events are decided)

**Period of agreement –**

This agreement will be valid for academic years of 2017 - 2020 and can be extended with mutual consent.

**Consideration -**

- 1) This association will be **free of cost** for the college, as a barter deal, whereby either side will not be charged for the services rendered.
- 2) While undertaking Third Party brand promotions within the college premises, Millionminds will ensure that college and student sensitivities and values are not offended in any way.
- 3) In the event that the institution or Millionminds finds that they are not able to derive value through this association, the deal can be terminated by either party with mutual consent.

Signed,

Principal,



College Stamp.

Date: 17/8/17



महाराष्ट्र MAHARASHTRA

2018

TREASURY OFFICE N

TC 353951

24 AUG 2018

STPHG A

द्वारा दिनांक 24/08/2018 24 AUG 2018  
 TUV INDIA PVT. LTD.  
 801 RAHEJA PLAZA-1,  
 L.B.S MARG,  
 GHATKOPAR (WEST),  
 MUMBAI - 400086. लोकव-वर्दी  
 TEL : 022 - 66477000.

दि. 24/08/2018  
 श्री. श्रिकान्त कुर्कर्णी  
 सचिव, वित्त विभाग  
 महाराष्ट्र सरकार, नाशिक

MEMORANDUM OF UNDERSTANDING

This MOU is made and entered into this 31<sup>st</sup> August 2018 at Nashik.

Between

TUV India Pvt. Ltd., having its principal office at 801, Raheja Plaza – 1, L.B.S Marg, Ghatkopar (W), Mumbai 400 086, India hereinafter referred to as "TUV India" Through its Authorised Person Mr. Shrikant Kulkarni ( Senior Vice President-Certification, Training, Sustainability)

*(Handwritten signature)*

*(Handwritten signature)*



And

**Ashoka Education Foundation** a society registered under the Maharashtra Public Trust, 1950 bearing Registration No. F - 7359, Nashik and having its office at: 8/1/ 2B, Ashoka Marg, Wadala, Nashik, through its authorized Representative **Mr. Wasudeo Bhende**(Administrator, AEF).

**1. Ashoka Center For Business And Computer Studies**

(here in after referred as "ACBCS"). Through its Principal **Dr. D. M. Gujrathi**

**2. Ashoka International Centre for Educational Studies and Research (AICESR)**, through its Principal **Mrs. Preeti Sonar**.

**3. Ashoka College of Education (ACE)**, through its Principal **Dr. Ajaykumar Ingle**.

**4. Ashoka Business School** represented by its In-charge Director **Adv. Mrs. Manisha Bhamre** Hereinafter referred to as the "MBA College"

All above Higher Education Institute runs under the **Ashoka Education Foundation**

TUV INDIA and Ashoka Foundation hereinafter referred to as "Parties"

Whereas TUV India Private Limited was established in 1989 as part of the German RWTÜV group's Indian operations. Being one of the first Certification Bodies to start operations in India, TUV India has been closely associated with the quality revolution in India,. Starting with some of the earliest ISO 9001 audits by any certification body in India, TUV India, along with its parent group and CII, also organized some of the first Lead Assessor programs for capacity building in India.

**AND WHEREAS** The Members of Ashoka Education Foundation are involved in Educational Institute. Ashoka Education Foundation is to promote educational and technological growth of the nation to realise the Vision 2020 of making India a Super Power by 2020, by establishing integrated educational and training facilities for offering need based education specially in emerging areas in order to equip our youth with necessary skills to meet the global challenges with stress on innovation, excellence in instruction and applied research using the latest technologies and methodologies.

9/1/2

✓

The Parties want to combine their strengths and offer services to the academia based on the concepts and tools which are globally acceptable.

In this MoU, the Parties have decided to list the basic terms of business of their relationship.

### **1. Scope**

The Parties' collaboration is built upon the Training Concepts and Tools of Soft Skills, Behavioral & Quality Management System.

### **2. Territory**

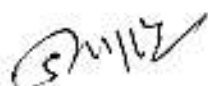
The territory will be Nashik. Requests received by Ashoka Foundation from prospective clients outside the territory will also be considered on case by case basis.

### **3. Period**

The collaboration will continue in perpetuity unless terminated with a notice period of Three (3) months to the end of a quarter.

### **4. Obligations of Ashoka Education Foundation**

1. Marketing of the Jointly Offered Services
2. Specifying in all Public Relations; services are executed by TUV India ( TUV NORD Group)
3. Setting the External Price for the jointly offered services
4. Administration of Participants.
5. Student Nominations, Creating batch & Collection of Fees
6. Arranging the Training Venues, Catering, Audio Video, and Training Material etc.
7. Printing & Distribution of relevant course material & information to participants including the distribution of certificates
8. Maintaining student discipline during execution of training.
9. Mobilization Time of minimum 3 weeks shall be given to TUV India for Organizing Trainings.
10. To make payment of the invoices raised by TUV India as per Annexure 2 hereto



**5. Obligations of TUV India**

1. Providing "LEAP" Training Programs on Soft Skills, Behavioral & Quality Management System (As per annexure 1)
2. Providing the necessary Soft Copy of Training Material as of latest release
3. Providing Training Certificates; wherever applicable

**6. Points Require Special Attention**

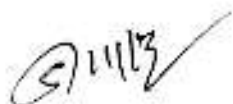
- a) TUV India shall respect that any additional requirements related to Customized Trainings of Ashoka Education Foundation.
- b) In allocation and scheduling of resources for the services under point 1 above, TUV India will consider "Ashoka Education Foundation" as a preferred customer.
- c) The Parties operate on the assumption that; minimum 30 number of training programs per FY Year.
- d) Any Training Material as per Scope 1 given by TUV India shall not be reproduced by Ashoka Education Foundation in any form (Hard & Soft) without prior permission of TUV India. Distribution of same is restricted to the participants of training program only.
- e) Beyond the services under point 1 above there are no payable items, cost allocations, or charging of overheads from this MoU between the Parties.
- f) Ashok Education Foundation shall not use TUV NORD Brand & Logo for any purpose.
- g) Ashoka Foundation may use TUV India Logo for promotion of Jointly Offered "LEAP" Training Services only.

**7. Confidentiality**

Both Parties including their affiliates and employees shall keep the contents of this MOU confidential and shall not disclose or otherwise use the information.

**8. Communication**

All Communication to Ashoka Education Foundation shall be addressed to:  
Dr. Wasudeo N. Bhende, Ashoka Marg, Ashoka Nagar, Wadala, Nashik.  
422006, Maharashtra  
Telephone: 9130002341  
Email : wasudeo.bhende@aef.edu.in



All communication to TUV India shall be addressed to:  
Mr. Nimish Agarwal, 801, Raheja Plaza 1, L.B.S. Marg, Ghatkopar (W), Mumbai  
400086  
Telephone: 9971887213  
Email : agarwaln@tuv-nord.com

TUV India Pvt. Ltd  
Through its Authorise Person  
Mr. Shrikant Kulkarni  
( Sr. VP - Certification, Training, Sustainability)



**Ashoka Education**  
Through its authorized Representative  
Mr. Wasudeo Bhende (Administrator, AEF)



*Wasudeo Bhende*

**1. Ashoka Center For Business And Computer Studies**  
("ACBCS").  
Through its Principal Dr. D. M. Gujrathi



*Dr. D. M. Gujrathi*

**2. Ashoka International Centre for Educational Studies and Research**  
(AICESR),  
Through its Incharge Principal Mrs. Preeti Sonar.



*PR Sonar*

**3. Ashoka College of Education (ACE)**  
Through its Principal Dr. Ajaykumar Ingle.



*Dr. Ajaykumar Ingle*

**4. Ashoka Business School**  
Represented by its In-charge Director  
Adv. Mrs. Manisha Bhamre



*Manisha Bhamre*

In the Presence of Witnesses:

1. Name : *Shimpi Shashikant* 2. Name :  
Sign : *[Signature]* Sign :  
Address : *Nashik, Cidco.* Address :

## Annexure 1

## Program Names

1. Campus Placements
2. Corporates – Organizational Setup
3. Differences in Skill requirements and Work Environments in Manufacturing and Service

## Sectors

4. Skills – Verbal and Communication skills
5. Leadership and Management skills
6. Team Building and Team Working
7. Essentials of Entrepreneurship
8. Behavioural differences and Expectations of Today's generation vis-à-vis earlier generations
9. Presentation Skills
10. Skills -Time Management
11. Skills - Dealing with Ambiguity
12. Skills – Goal /Target Setting
13. Skills – Stress Management
14. Motivational Skills
15. Command over English language
16. Career Planning
17. Email Etiquette
18. Resume and CV
19. Group Discussion & Interview Facing
20. Popular Terms used in Corporates and their Meaning
21. Fundamentals of Quality Management
22. Overview on QMS



All communication to TUV India shall be addressed to:  
Mr. Nimish Agarwal, 801, Raheja Plaza 1, L.B.S. Marg, Ghatkopar (W), Mumbai  
400086  
Telephone: 9971887213  
Email : agarwaln@tuv-nord.com

TUV India Pvt. Ltd  
Through its Authorise Person  
Mr. Shrikant Kulkarni  
( Sr. VP - Certification, Training, Sustainability)



**Ashoka Education**  
Through its authorized Representative  
Mr. Wasudeo Bhende (Administrator, AEF)



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1. Ashoka Center For Business And Computer Studies  
("ACBCS").  
Through its Principal Dr. D. M. Gujrathi



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(AICESR),  
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Handwritten signature PR Sonar

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Through its Principal Dr. Ajaykumar Ingle.



Handwritten signature

4. Ashoka Business School  
Represented by its In-charge Director  
Adv. Mrs. Manisha Bhamre



Handwritten signature

In the Presence of Witnesses:

1. Name : Shimpri Shashikant	2. Name :
Sign : <i>[Signature]</i>	Sign :
Address : Nashik, Cidco.	Address :